

## **TO OUR FRIENDS AND NEIGHBORS:**

Since the Baldauff Funeral Home was founded, dating back to 1973, there has been one thought and one direction –

To serve the needs of the community in a honest and dignified manner, with trained and dedicated personnel it is our purpose at all times to render a considerate and thoughtful service that may continue to merit your highest esteem.

This general price list was prepared to help you and your family select the type of funeral ceremony that you desire. We will be glad to discuss all aspects of this list with you and help you in planning the funeral ceremony.

The prices on this list are for goods and services we provide. A complete list of caskets, vaults and services is available at the funeral home.

Our prices are based on a through analysis of our operating costs and are continually monitored to assure you the highest standards of quality at a reasonable price.

We invite you compare our pricing structure with other funeral homes. However, in that comparison one must be careful to evaluate like goods and services, as well as the total price. Some funeral homes under price their service charges and overprice their merchandise. The merchandise itself must also be considered on the same level, i.e., the gauge of thickness of metal caskets, the workmanship and the quality of hardwood caskets, the reinforced strength of burial vaults.

**WHAT YOU ARE REALLY ASKING IS HOW IS:**

**HOW IS THE COST OF A FUNERAL DETERMINED?**

**ACTUALLY, YOU SET THE PRICE! YOU DETERMINE THE EXTENT OF SERVICES AND FACILITIES USED AND THE QUALITY OF MERCHANDISE AFTER A FULL EXPLANATION OF THE DETAILS, IN WRITING FOR YOU TO TAKE HOME AND THINK ABOUT AND DISCUSS IN THE COMFORT OF YOUR HOME.**

**MANY PHASES OF OUR WORK ARE APPARENT..OTHER PHASES ARE NOT.**

**THE BIGGEST FACTOR IS THE TIME ELEMENT IN TERMS OF OUR PERSONNEL & USE OF VEHICLES, FACILITES. THE MAINTENANCE OF THIS SERVICE IS UNENDING, THAT IS IT MUST BE AVAILABLE 24 HRS EVERY DAY OF THE YR, OURS IS A 168 WORK WEEK, NOT 40 HRS!**

**WE RESPECT OUR PROFESSION & FAMILIES THAT WE ARE PRIVILEGED TO SERVE, BUT IN ORDER TO CONTINUE TO PRACTICE, WE MUST CREATE A FEE STRUCTURE THAT IS BOTH SOUND BUSINESS AND AFFORDABLE TO ALL FAMILIES. OUR SERVICES HAVE VALUE, AND WE DESERVE TO BE REIMBURSED FOR OUR TIME, INVESTMENT IN MATERIALS, UP-TO-DATE FACILITIES, CONTINUING EDUCATION AND COMPLIANCE WITH INFECTIOUS WASTE MANAGEMENT, OSHA & FTC REGULATIONS MANDATED BY VARIOUS GOVERNMENTAL AGENCIES.**

### **5 POLICIES OF FAIR TREATMENT BALDAUFF FUNERAL SERVICE PRICING**

- 1...DIGNIFIED, PROFESSIONAL FUNERAL SERVICES SHOULD BE AVAILABLE TO ALL FAMILIES, REGARDLESS OF THEIR FINANCIAL MEANS.**
- 2...EACH FAMILY SHOULD BEAR THEIR FAIR SHARE OF THE COSTS OF PROVIDING THE SERVICES RECEIVED, AND NO FAMILY SHOULD BEAR A DISPROPORTIONATE HIGH SHARE OF THESE COSTS.**
- 3...CHARGES MADE FOR SERVICES SHOULD REFLECT THE COSTS OF PROVIDING THOSE SERVICES**
- 4...THE FUNERAL HOME PROVIDES A VALUABLE, PROFESSIONAL SERVICE TO THE COMMUNITY 24 HOURS A DAY / 365 DAYS A YEAR AND, AS SUCH, IS ENTITLED TO EARN A FAIR RETURN ON OUR INVESTMENT IN TERMS OF FACILITIES, FUNERAL EQUIPMENT, MOTOR EQUIPMENT AND MANPOWER TO MEET THE NEEDS OF EVERY FAMILY IN ANY SITUATION**
- 5...FEES FOR EACH TYPE OF PROFESSIONAL SERVICE PROVIDED ARE PRO-RATED FEES CHARGED = AMOUNT OF USAGE OF FACILITIES, EQUIPMENT, AND MANPOWER.**

**WE FEEL THAT YOU WILL FIND OUR FUNERAL HOME OFFERS THE HIGHEST COMMITMENT TO QUALITY AND SERVICE!**